

## **Terra Systems Core Competencies**

U.S. Manufacturing Staff

Terra Systems owns and operates a manufacturing plant in Claymont, Delaware and has invested in a full-time production staff to help meet the sometimes demanding production and delivery requirements of our clients and to maintain tight quality control over our products.

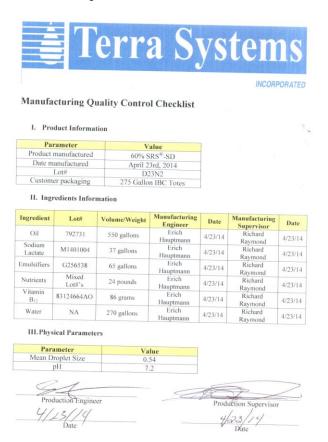


Maintaining a full time manufacturing team is a key differentiator between Terra Systems and other U.S. suppliers and provides the following customer benefits:

- 1. We can meet demanding delivery requirements by adding a 2<sup>nd</sup> shift or producing product on the weekend.
- The production engineer and the production supervisor are responsible for maintaining accurate logs for each batch produced and both are required to sign off on the QA/QC Sheet for every batch.
- Each production engineer is trained on the importance of manufacturing each product using the correct SOP and the correct piece of equipment.
- 4. The production supervisor is responsible for providing quarterly review and update training to each manufacturing employee.
- 5. Production staff has extensive experience with custom formulations.



Example of the Manufacturing Quality Control Checklist Signed by the Production Engineer and checked by the Production Supervisor



All Production Staff are Fork-lift Trained for Loading Totes or Drums onto a Flatbed Trailer



To discuss a challenging site call or email Michael Free at mfree@terrasystems.net or 484-889-2214.